CANADIAN MUSEUM FOR HUMAN RIGHTS QUARTERLY FINANCIAL REPORT

For the three and nine months ended December 31, 2018 (Unaudited)



Quarterly Financial Report

(Unaudited)

For the three and nine months ended December 31, 2018

Narrative Discussion

This section of the quarterly financial report presents management's narrative discussion of the Canadian Museum for Human Rights' (CMHR) (the Museum) financial performance during the nine months ended December 31, 2018. It must be read in conjunction with the March 31, 2018 Management Discussion and Analysis and Annual Audited Financial Statements.

FINANCIAL RESULTS

A summary of the financial activity for the nine months ended December 31, 2018 includes the following:

OVERVIEW

The Museum had a strong third quarter for 2018-2019, the Museum's fourth full fiscal year of operations. It finished the period with a surplus of revenues over expenses of \$1.0 million.

Total visitation for the nine months ended December 31, 2018 was 237,200, on par with the 240,300 visitors in the nine months ended December 31, 2017. Visitation has been strong since the June 8 opening of *Mandela: Struggle for Freedom* in the Level 1 Gallery. This travelling exhibition, which was developed by CMHR in collaboration with the Apartheid Museum in South Africa, explores the life and legacy of Nelson Mandela.

The visitor survey, completed in the summer of 2018, indicates that visitor satisfaction continues to be very strong at 97%, up from 95% in the survey conducted in the summer of 2017. The CMHR continues to attract visitors from all over Canada and internationally. 70% of the Museum's visitors year-to-date were from outside of Winnipeg, coming from other parts of Manitoba, Canada, the United States and countries from around the world. The Museum's education programs continue to be well attended with 19,600 students, teachers and chaperones participating during the first nine months of the year.

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STATEMENT OF OPERATIONS

Parliamentary Appropriations

Total parliamentary appropriations, reported on an accrual basis, are \$21.8 million for the nine months ended December 31, 2018, or \$0.1 million higher than the \$21.7 million for the nine months ended December 31, 2017.

Revenues

Operating revenue for the nine months ended December 31, 2018 was \$2.9 million, \$0.1 million higher than the prior year. Operating revenue includes revenue from admissions, tours, education programs, boutique sales, facility rentals, commissions on the restaurant and catering sales and travelling exhibits.

Contributions of \$5.8 million are largely comprised of the amortization of deferred contributions related to capital assets received in previous periods from funding partners other than the Government of Canada (the Province of Manitoba, the City of Winnipeg and the Friends of the CMHR), which are amortized over the same period as the capital asset purchased with the contributions. Contributions increased from \$5.7 million in the prior year due to sponsorship revenue related to *Mandela: Struggle for Freedom*.

Expenses

Total operating expenses were \$29.8 million for the nine months ended December 31, 2018, compared to \$29.2 million for the nine months ended December 31, 2017. The increase of \$0.6 million is due to an increase in museum content, programs and engagement with the focus on digital reach as well as marketing and promotion for *Mandela: Struggle for Freedom*.

For the nine months ended December 31, 2018, the Museum finished in a positive operating position of \$1.0 million.

STATEMENT OF FINANCIAL POSITION

Total assets decreased by \$9.7 million from \$317.9 million at March 31, 2018 to \$308.2 million at December 31, 2018. The decrease was due to the amortization of capital assets and the decrease in short-term investments and accounts receivable.

Quarterly Financial Report

(Unaudited)

For the three and nine months ended December 31, 2018

Total liabilities decreased by \$10.8 million from \$308.8 million at March 31, 2018 to \$298.0 million at December 31, 2018. The decrease was due to the amortization of deferred contributions for capital assets received in previous years as well as a decrease in accounts payable and accrued liabilities.

Net assets increased by \$1.0 million from March 31, 2018 representing an excess of revenue over expenses.

RISK ANALYSIS & OUTLOOK

The Museum employs a continually updated risk-management framework to identify, evaluate and mitigate all factors that pose a substantive threat to its ongoing operations or long-term success. The Museum completed a facilitated risk evaluation in 2015-2016 which is reviewed and updated regularly to ensure the organization is appropriately managing the identified risks through its first five years as a fully operating national museum.

The work of our organization is made possible through the financial support of the Government of Canada. The Museum will continue in its efforts to maximize its revenues from all possible sources. In partnership with the Friends, the Museum also plans to supplement its parliamentary appropriations through sponsorships and philanthropic support.

Quarterly Financial Report

(Unaudited)

For the three and nine months ended December 31, 2018

STATEMENT OF MANAGEMENT RESPONSIBILITY BY SENIOR OFFICIALS

Management is responsible for the preparation and fair presentation of these quarterly financial statements in accordance with the Treasury Board of Canada Standard on

Quarterly Financial Reports for Crown Corporations, and for such internal controls as

management determines is necessary to enable the preparation of quarterly financial

statements that are free from material misstatement. Management is also responsible

for ensuring all other information in this quarterly financial report is consistent, where

appropriate, with the quarterly financial statements.

Based on our knowledge, these unaudited quarterly financial statements present fairly,

in all material respects, the financial position, results of operations and cash flows of the

corporation, as at the date of and for the periods presented in the quarterly financial

statements.

John Young, President & Chief Executive Officer

Susanne Robertson, Chief Financial Officer

February 26, 2019

Quarterly Financial Statements of

CANADIAN MUSEUM FOR HUMAN RIGHTS

For the three and nine months ended December 31, 2018 (Unaudited)



Statement of Financial Position

(Unaudited)

(In thousands of dollars)

As at	De	cember 31,		March 31,	
		2018			
Assets					
Current assets					
Cash and restricted cash	\$	10,173	\$	10,156	
Investments		2,190		3,115	
Accounts receivable		518		962	
Inventories		235		192	
Prepaid expenses		288		357	
		13,404		14,782	
Collections		1		1	
Capital assets		294,793		303,138	
Total Assets	\$	308,198	\$	317,921	
Current liabilities Accounts payable and accrued liabilities	\$	3,167	\$	5,504	
Deferred revenue		82		168	
		3,249		5,672	
Deferred contributions (note 4)		4,957		5,211	
Deferred contributions related to capital assets (note 5)		289,814		297,870	
Total liabilities		298,020		308,753	
Net assets					
Unrestricted		5,199		4,189	
Invested in capital assets (note 6)		4,979		4,979	
		10,178		9,168	
Total liabilities and net assets	\$	308,198	\$	317,921	

The accompanying notes and schedules form an integral part of the quarterly financial statements.

Canadian Museum for Human Rights Statement of Operations

(Unaudited)

(In thousands of dollars)

		Three mo	nths e	nded		Nine mor	ths en	ded
	Dec	cember 31,	De	cember 31,	De	ecember 31,	De	cember 31,
		2018		2017		2018		2017
Revenue (Schedule 1)								
Operating	\$	839	\$	789	\$	2,929	\$	2,752
Contributions		1,884		1,877		5,845		5,660
Other income		70		27		173		72
Total revenue		2,793		2,693		8,947		8,484
Expenses (Schedule 2) Museum content, programs		2,966		3,087		9,563		8,919
and engagement Accommodation		5,599		5,359		16,271		16,177
Internal services		1,291		1,400		3,939		4,128
Total expenses		9,856		9,846		29,773		29,224
Excess of expenses over revenue before parliamentary appropriations		(7,063)		(7,153)		(20,826)		(20,740)
Parliamentary appropriations (note 7)		6,688		7,158		21,836		21,675
Excess of revenue over expenses								
(expenses over revenue)	\$	(375)	\$	5	\$	1,010	\$	935

The accompanying notes and schedules form an integral part of the quarterly financial statements.

Canadian Museum for Human Rights Statement of Changes in Net Assets

(Unaudited)

(In thousands of dollars)

Nine months ended December 31,					2018	2017
	Unrestricted Invested in capital assets					
Net assets, beginning of period	\$	4,189	\$ 4,979	\$	9,168	\$ 8,851
Excess of revenue over expenses		1,010	-		1,010	935
Net change in accumulated remeasurement losses		-	-		-	(8)
Net assets, end of period	\$	5,199	\$ 4,979	\$	10,178	\$ 9,778

The accompanying notes form an integral part of the quarterly financial statements.

Canadian Museum for Human Rights Statement of Cash Flows

(Unaudited)

(In thousands of dollars)

		Three mo	nths e	nded		Nine mor	ths en	ded
	De	cember 31,	December 31,		December 31,		December 31,	
		2018		2017	20	18		2017
Operating activities								
Cash receipts from customers	\$	883	\$	822	\$	2,625	\$	2,643
Cash receipts from contributions		11		-		246		-
Cash receipts from parliamentary								
appropriations		5,914		6,190		17,579		18,059
Cash receipts from other income		8		-		8		1
Cash payments to and on behalf of								
employees		(3,101)		(2,436)		(10,417)		(8,988)
Cash payments to suppliers		(2,436)		(5,890)		(10,629)		(9,452)
Interest received		57		25		116		65
		1,336		(1,289)		(472)		2,328
Capital activities								
Payments for acquisition of capital assets		(652)		(573)		(2,395)		(1,296)
, , , , , , , , , , , , , , , , , , , ,		(652)		(573)		(2,395)		(1,296)
Investing activities								
Net acquisition of investments		2,000		(3,100)		928		(3,100)
		2,000		(3,100)		928		(3,100)
Financing activities								
Parliamentary appropriation for the								
acquisition of capital assets		763		447		825		578
Parliamentary appropriations (capital)		703		77/		023		370
funding for the acquisition of capital								
assets		317		97		567		397
Contributions from non-government		317		57		307		337
sources for capital assets		25		15		564		536
sources for capital assets		1,105		559		1,956		1,511
(Decrease) increase in cash		3,789		(4,403)		17		(557)
Cash, beginning of period								
Cash and restricted cash		10,156		13,458		10,156		9,613
Holdback account		-		43		-		42
		10,156		13,501		10,156		9,655
Cash, end of period				-				
Cash and restricted cash		10,173		9,055		10,173		9,055
Holdback account				43				43
	\$	10,173	\$	9,098	\$	10,173	\$	9,098

The accompanying notes and schedules form an integral part of the quarterly financial statements.

Notes to Quarterly Financial Statements

For the three and nine months ended December 31, 2018 (Unaudited)
(In thousands of dollars, unless otherwise noted)

1 (a). Authority and mandate:

The Canadian Museum for Human Rights (the "Museum") was established through an amendment to the *Museums Act* on August 10, 2008 and is a Crown corporation named in Part I of Schedule III to the *Financial Administration Act* (FAA). The Museum is not subject to income tax under the provisions of the *Income Tax Act*.

The Museum is the first national museum established outside of the National Capital Region and the first to be constructed with funding received from the Government of Canada as well as other levels of government. The Province of Manitoba, the City of Winnipeg, and the Friends of the Canadian Museum for Human Rights (Friends of the CMHR), (representing mostly private sector, organizational and individual donors) also funded the Capital Project (building and exhibits). The Canadian Museum for Human Rights reports to Parliament through the Minister of Canadian Heritage.

The mandate, as stated in the amendments to the *Museums Act*, is as follows:

"to explore the subject of human rights, with special but not exclusive reference to Canada, in order to enhance the public's understanding of human rights, to promote respect for others and to encourage reflection and dialogue."

The Government of Canada recently approved the Museum's five years of Corporate Plans for 2014-2015 to 2018-2019 and we anticipate that the Corporate Plan Summaries will be tabled in early 2019.

(b) Operations

The operations of the Museum are divided into three mutually supportive Core Responsibilities which work together to meet all aspects of its mandate. Effective April 1, 2018, these activities are:

Museum content, programs and engagement

- Accessible and engaging exhibitions
- Programming that promotes reflection and dialogue
- Sound and balanced research, scholarship and collections management
- National outreach, engagement and service
- Communications, marketing and collaborative relationships

Accommodations

- Building operations
- Protection services
- Information technology infrastructure

Notes to Quarterly Financial Statements

For the three and nine months ended December 31, 2018 (Unaudited) (In thousands of dollars, unless otherwise noted)

Internal services

- Corporate governance
- Administration
- Earned-revenue generation

2. Significant accounting policies

The quarterly financial statements have been prepared in accordance with the 4200 series of the Canadian Public Sector Accounting Standards (PSAS) for government not-for-profit organizations. The same accounting policies and methods of computation are followed in the quarterly financial statements as compared to the March 31, 2018 Annual Audited Financial Statements.

3. Basis of presentation

The note disclosures in these unaudited financial statements do not conform in all respects to the requirements of Canadian Public Sector Accounting Standards for government not-for-profit organizations for annual audited financial statements. These unaudited financial statements should be read in conjunction with the Narrative Discussion for the three and nine months ended December 31, 2018 and with the Museum's annual audited financial statements for the year ended March 31, 2018.

Notes to Quarterly Financial Statements

For the three and nine months ended December 31, 2018 (Unaudited)

(In thousands of dollars, unless otherwise noted) $% \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \right) =\left\langle \mathbf{n}\right\rangle \left(\left\vert \mathbf{n}\right\rangle \left(\left\vert$

4. Deferred contributions

Deferred contributions recorded by the Museum are as follows:

	Dece	ember 31, 2018	March 31, 2018		
Deferred contributions restricted for the future purchase of capital					
assets	\$	4,957	\$	5,211	

Changes in the deferred contributions balance during the period were as follows:

Nine months ended	Decemb	er 31, 2018
Balance, beginning of period	\$	5,211
Additions:		
Parliamentary appropriations (capital)		567
Restricted deferred parliamentary appropriations (capital)		1,300
Deferred interest income		64
		1,931
Deductions:		
Amounts transferred to deferred contributions related to capital assets		(2,137)
Amounts recognized as revenue		(48)
		(2,185)
Balance, end of period	\$	4,957

Notes to Quarterly Financial Statements

For the three and nine months ended December 31, 2018 (Unaudited)

(In thousands of dollars, unless otherwise noted)

5. Deferred contributions related to capital assets

Changes in the deferred contributions related to capital assets, purchased but not fully amortized, are composed of:

Nine months ended	December 31, 201	
Balance, beginning of period	\$	297,870
Amounts transferred from deferred contributions		2,137
Parliamentary appropriation for the acquisition of capital assets		825
Amortization of deferred contributions related to capital assets		(11,018)
Balance, end of period	\$	289,814

6. Net assets invested in capital assets:

The net investment in capital assets consists of the land donated by the City of Winnipeg and The Forks Renewal Corporation as follows:

	December 31, 2018		Ma	rch 31, 2018
Capital assets	\$	294,793	\$	303,138
Less amounts financed by deferred contributions related to capital				
assets		(289,814)		(297,870)
Less amounts to be financed by deferred contributions		-		(289)
Land	\$	4,979	\$	4,979

Notes to Quarterly Financial Statements

For the three and nine months ended December 31, 2018 (Unaudited)
(In thousands of dollars, unless otherwise noted)

7. Parliamentary appropriations:

		Three mor	iths en	nded		Nine mon	ths en	s ended	
	Dec	ember 31,	Dec	ember 31,	December 31,		Dec	ember 31,	
		2018		2017		2018		2017	
Main estimates amount provided									
for operating and capital									
expenditures	\$	6,967	\$	6,247	\$	18,944	\$	18,547	
Supplementary Estimates B		27		487		27		487	
Less current period Parliamentary									
appropriations not recognized									
as revenue:									
Operating contribution									
received in advance		(1,300)		(1,000)		(1,300)		(2,100)	
Capital appropriations									
deferred		(317)		(97)		(567)		(397)	
Amounts used to purchase									
capital assets		(763)		(447)		(825)		(578)	
Add prior year Parliamentary									
appropriations recognized as									
revenue in the current period:									
Amortization of deferred									
contributions related to									
capital assets		2,061		1,689		5,509		5,166	
Restricted amounts used in									
the current period for items									
expensed for accounting									
purposes		13		279		48		550	
	\$	6,688	\$	7,158	\$	21,836	\$	21,675	

Notes to Quarterly Financial Statements

For the three and nine months ended December 31, 2018 (Unaudited)

(In thousands of dollars, unless otherwise noted)

8. Allocation of expenses:

For the period ending December 31, 2018, \$2.3 million of personnel costs, information management infrastructure and systems, and protection services have been allocated. For the nine months ended December 31, 2017, \$3.9 million of personnel costs, information management infrastructure and systems, marketing and promotion, and protection services were allocated. The new Core Responsibilities adopted in the current year require fewer allocations compared to the prior period related to communications, marketing and stakeholder relations.

The expenses have been allocated as follows:

Nine months ended December 31,	2018	2017	
Museum content, programs and engagement	\$ 1,222	\$	2,228
Internal services	810		1,342
Accommodation	285		323
	\$ 2,317	\$	3,893

9. Comparative figures:

Certain comparative figures have been reclassified to conform to the presentation adopted in the current period.

Notes to Quarterly Financial Statements

For the three and nine months ended December 31, 2018 (Unaudited)

(In thousands of dollars, unless otherwise noted)

Schedule 1 – Schedule of Revenues

Operating Revenues

Nine months ended December 31,	2018	2017
Admissions and programs		
General admission	\$ 1,200	\$ 1,073
Memberships	127	105
Public program	66	58
Education program	95	74
Retail boutique sales	692	670
Facility rental	559	563
Restaurant and catering	185	202
Travelling exhibits	5	7
Total	\$ 2,929	\$ 2,752

Contributions

Nine months ended December 31,	2018	2017
Revenue related to the amortization of deferred contributions from		
other donors	\$ 5,509	\$ 5,513
Cash donations and sponsorships	208	17
In kind and artifact donations	128	130
Total	\$ 5,845	\$ 5,660

Other income

Nine months ended December 31,	2018	2017
Interest revenue	\$ 119	\$ 66
Miscellaneous	54	6
Total	\$ 173	\$ 72

Notes to Quarterly Financial Statements

For the three and nine months ended December 31, 2018 (Unaudited)

(In thousands of dollars, unless otherwise noted)

Schedule 2 – Schedule of Expenses

Nine months ended December 31,		2018		2017	
Amortization of capital assets	\$	11,018	\$	10,679	
Personnel costs		9,478		9,396	
Payment in lieu of taxes		1,975		2,029	
Building operations		1,473		1,717	
Marketing and promotion		1,065		668	
Information management infrastructure and systems		907		794	
Professional and special services		513		453	
Protection services		501		483	
Office supplies and administration		401		338	
Digital reach		397		127	
Travel		395		416	
Programming		379		247	
Cost of goods sold		359		344	
Exhibitions		333		807	
Utilities		331		315	
Exhibits maintenance		169		347	
Other		68		36	
Permanent collection acquisitions		11		28	
Total expenses	\$	29,773	\$	29,224	